

Message Text

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PAGE 01 MOSCOW 03606 181342Z
ACTION EUR-12

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USDOC FOR BEWT/TDAD AND USSR

E.O. 11652: N/A
TAGS: EEWT, ELTN, UR, US
SUBJECT: POSSIBLE INTERNATIONAL HARVESTER PARTICIPATION
IN SOVIET TRUCK ENGINES AND AXLE PROJECTS

REF: MOSCOW 1881

1. FOLLOWING VICE PRESIDENT MCMENAMIN'S REVIEW OF I-H ACTIVITIES FOR AMBASSADOR LAST MONTH, (REFTEL), GIRT J. MERGINS, MANAGER, SPECIAL PROJECTS, IN COMPANY'S OVERSEAS DIVISION, GAVE COMOFF UPDATE MARCH 16 ON POSSIBLE PARTICIPATION IN SOVIET TRUCK AXLE AND ENGINE PROJECTS.

2. REGARDING AXLE PROJECT, MERGINS EXPLAINED SOVIETS ORIGINALLY ENVISIONED THAT I-H WOULD SUPPLY EQUIPMENT AND TECHNOLOGY FOR PLANT IN KREMENCHUG WITH ANNUAL CAPACITY OF 200,000 TRUCK AXLES. THIS PROPOSAL FOUNDERED, HOWEVER, ON SOVIET INSISTENCE THAT COMPANY ACCEPT HALF OF PRODUCTION FOR SALE IN WEST WHILE MERGINS ESTIMATED THAT U.S. MARKET COULD ABSORB ONLY ABOUT 500 SUCH AXLES PER YEAR. DESPITE THIS SETBACK, I-H IS NOT TENTATIVELY EXPLORING POSSIBILITY OF PRODUCING COMPANY'S NEW ALUMINUM AXLE IN USSR ON COMPENSATION BASIS.
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3. DURING HIS VISIT MERGINS AGAIN TOLD ZIL OFFICIALS THAT I-H IS UNWILLING TO HELP DESIGN A V-8 DIESEL ENGINE AS COMPANY EXPERIMENTED WITH THIS DESIGN 10 YEARS AGO AND ABANDONED IT IN FAVOR OF STRAIGHT-6. HE CLAIMED, HOWEVER, THAT SOVIETS REMAIN ANXIOUS TO ENLIST I-H'S HELP IN LAYING OUT PRODUCTION FACILITY

IN YARTSEVO (SMOLENSKAYA OBLAST') ALTHOUGH COMPANY WILL
NOT BE PARTICIPATING IN DESIGN PAHSE. I-H IS INTERESTED
IN THIS POSSIBILITY.
TOON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Control Number: n/a
Copy: SINGLE
Sent Date: 18-Mar-1977 12:00:00 am
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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
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